

# outside the BOX

solutions



Capabilities and Services



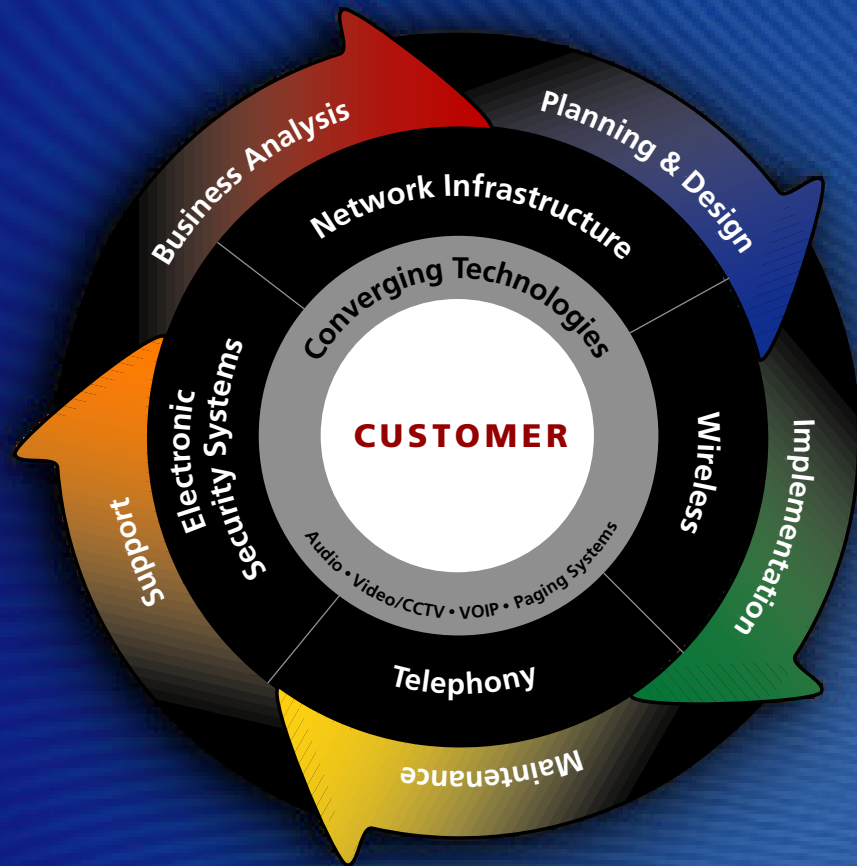
## **OUTSIDE-THE-BOX SOLUTIONS**

*Outside-the-box solutions are NetVersant's trademark. Offering a complete range of voice, video and data communication services, NetVersant combines the latest technology with disciplined project management and ongoing network maintenance and support capabilities.*

*From inception through completion, we've got you covered. As the nation's premier provider of comprehensive and integrated inside-the-facility network infrastructure solutions, NetVersant's expertise extends from analysis to planning and design to implementation, integration, maintenance and support of local and wide area networks.*

EXTENSIVE

## CAPABILITIES & SERVICES



NetVersant's extensive resources allow us to exceed customers' expectations with a broad range of services enhanced by our national footprint. The Company's core service platforms, coupled with extensive ancillary services for converging systems operated over a common network, position NetVersant as the premier single-source provider of communication infrastructure solutions.

### CORE SERVICE PLATFORMS

- **Local and Wide Area Network Infrastructure**
- **Wireless Network Installations**
- **High-end Telephony Systems and Applications**
- **Electronic Security and Access Control Systems**

### ANCILLARY SERVICE LINES

- **Audio**
- **Video/CCTV**
- **VoIP**
- **Paging Systems**

## A CLOSER LOOK

AT OUR CORE SERVICE PLATFORMS



### LOCAL AND WIDE AREA NETWORK INFRASTRUCTURE

NetVersant is an industry leader in meeting the escalating demand for network infrastructure services. Encompassing state-of-the-art technology, the highest-quality installations and superior knowhow, NetVersant offers outside-the-box solutions to align you with current bandwidth requirements, whether you are upgrading existing wiring or implementing a new system from the ground up. NetVersant has the technical knowledge, national manpower and access to superior products and technology you require to operate at peak efficiency.

- **Fiber Optics**
  - single mode
  - multimode
- **Copper**
  - CAT5e
  - CAT6
  - CAT6e
  - CAT7 and beyond
- **Wireless**
  - Service and Maintenance
  - Cable Plant Design and Installations
  - Outdoor Fixed Wireless Solutions



### WIRELESS NETWORK INSTALLATIONS

NetVersant is uniquely positioned to meet the growing demand for wireless communications with superior solutions. Whether you are looking to connect multiple devices at a single location or create a multi-location wireless network, NetVersant has the technical knowledge, resources and access to the industry-leading products you require. NetVersant's complete range of wireless services includes:

- **Wireless Site Surveys**
- **WLAN Design and Installation**
- **Staging and Burn-In Services**
- **Wireless LAN/Logistics and Distribution Installations**
- **Service and Maintenance**
- **Cable Plant Design and Installations**
- **Outdoor Fixed Wireless Solutions**



## HIGH-END TELEPHONY SYSTEMS AND APPLICATIONS

NetVersant is a leading, single-source provider of advanced voice communication networks, 24/7 monitoring and support, and professional design and consultation services. Our premier solutions frequently include the most current technologies available through leading manufacturers and suppliers, including Avaya Communication and Nortel Networks. Responding to customers' requests for superior service, NetVersant is the proven leader in end-to-end voice network services and products for diverse enterprises nationwide. Supported by a team of highly skilled certified engineers, project managers and technicians, NetVersant offers a complete range of voice technologies and telephony systems/applications.

- **Voice Network Design and Integration**
- **Voice System Monitoring and Support**
- **Professional Consultation**
- **Network Services**



## ELECTRONIC SECURITY AND ACCESS CONTROL SYSTEMS

NetVersant is rapidly gaining recognition as one of the premier electronic security systems integrators. As a comprehensive solutions provider, NetVersant designs, engineers, installs, services and provides specialized training to meet clients' local, regional and national requirements. Our proven track record includes the implementation of integrated systems ranging from entry-level to highly sophisticated, geographically dispersed models for an extensive range of applications.

NetVersant is well positioned to respond to the growing demand for electronic security systems and the wide range of customer needs, from traditional access control, alarm and digital video systems to more complex technologies, including systems involving biometrics.

- **Electronic Security**
- **Access Control**
- **Low-Voltage Systems**

## IMPLEMENTATION, MAINTENANCE AND SUPPORT

**NETWORK IMPLEMENTATION.** NetVersant offers a variety of implementation services to enable the local and wide area networks of our customers, including:

- **network infrastructure review and documentation**
- **network planning and design**
- **project management**
- **installation of copper and fiber cable systems**
- **installation and configuration of network equipment, including routers, hubs, switches and firewalls**
- **installation and configuration of network systems and personal desktop computers, including operating system software**

**MAINTENANCE AND SUPPORT.** NetVersant provides customers with a full range of ongoing network maintenance, monitoring and management services. These services typically include:

- **moving, adding or changing the location or configuration of network users (MACs)**
- **technical support and systems problem resolution**
- **assistance in the ongoing management of voice, video and data networks**
- **dedicated on-site technical personnel exclusively committed to a particular site and customer**

## NETVERSANT'S NETWORK ASSURANCE PROCESS

NetVersant installs, tests and certifies products to ensure that they operate at their designed capabilities. The end result of our quality assurance process is 100% performance and the peak efficiency and reliability of your single- and multiple-location systems.

- **Business Analysis.** NetVersant performs technology audits and site surveys to review a customer's key business and process information flows. These reviews produce a needs analysis that addresses both immediate network requirements as well as longer-term planning strategies.
- **Planning and Design.** We assist customers with product selection decisions, project planning and budgeting to identify needs-specific and cost-beneficial solutions.
- **Implementation.** Once designed, NetVersant provides project management expertise and performs the installation, configuration, testing and implementation of the customer network. This encompasses scheduling of the project team, purchasing and scheduling the technology equipment, staging, handling documentation, training the customer's IT personnel and confirming the standards and quality of the completed project.
- **Maintenance and Support.** NetVersant's full range of ongoing network maintenance, monitoring and management services includes proactive maintenance programs, vendor certified warranty services, co-location technical support and optimization reviews. We also provide ongoing support for MACs, technical help desk/response centers and dedicated on-site technical personnel.

## KEY BENEFITS FOR MULTIPLE LOCATION CUSTOMERS

- **Single Point of Contact.** One person oversees your project from inception through completion... and beyond. There's no red tape and no management layers to cut through. You're only one phone call away from prompt, hassle-free professional assistance.
- **Customer Responsiveness.** With locations across the country and more highly trained professionals on our team, NetVersant has extensive resources to respond to your needs, whether immediate or scheduled. Every project combines NetVersant's complete spectrum of branded services, executed by technicians trained and certified to a common platform and superior standards.
- **Centralization.** The design, focus, procurement and management of your customized solution is centralized, efficient and effective.
- **Ease of Doing Business.** The collective benefits of blanket coverage across the United States, coupled with NetVersant's extensive technical capabilities and streamlined process, result in an unmatched ease of doing business for your company.

## EXPERTISE, MANPOWER, NATIONAL FOOTPRINT

Whether your needs are tied to a single location or encompass many locations across the country, NetVersant has the expertise, manpower and national footprint you require to operate at peak efficiency. Serving markets across the United States, NetVersant locations are experienced in developing outside-the-box solutions in a wide range of industries — technology, financial, retailing, communications, education, healthcare... and more!

Customers benefit from NetVersant's strong technology team, superior resources and service orientation.

**NetVersant offers the key factors on your decision-making checklist:**

- ☑ national coverage
- ☑ greater control
- ☑ efficiency
- ☑ reliability
- ☑ accuracy
- ☑ simplicity
- ☑ consistency
- ☑ uniformity

**CALL US TODAY!**

We invite you to put NetVersant's outside-the-box solutions working to your advantage. To learn more about our complete range of service, geographic footprint and total outsourcing model, contact NetVersant today or visit our web site at [www.netversant.com](http://www.netversant.com).

**STREAMLINED**

**PROCESS = SAVINGS**

NetVersant's streamlined approach reduces the number of your people involved in making decisions and managing vendor relationships, resulting in time and cost efficiencies. And with simplified decision making, your company eliminates duplications of effort.

We also streamline our internal processes. While you deal with one contact person on a day-to-day basis, a wide range of behind-the-scenes value-added services are provided by NetVersant's knowledgeable technical and support teams.

- **Asset Records Maintenance.** As your network evolves, NetVersant is available to update your asset records.
- **One Invoice.** A single invoice for multiple-location solutions cuts down on paper shuffling while providing service details in an understandable format.
- **Design and Engineering.** NetVersant can verify your existing design and also handle the design and engineering process in its entirety.
- **Warranty Management.** NetVersant can manage and ensure extended product warranties to protect infrastructure investment.



**AN EXPERIENCED**

**MANAGEMENT TEAM**

The NetVersant management team has an impressive history of leadership and accomplishments. NetVersant's executive officers have extensive experience in leading and managing fast-growing, rapidly expanding companies across a broad range of industries. Their experience extends beyond corporate management and includes integration and day-to-day operations.

NetVersant's operating locations across the nation benefit from the experience, expertise and entrepreneurial drive of our management team that is strategically focused on building the premier nationwide provider of network infrastructure solutions.

**NETVERSANT SOLUTIONS**

**[www.netversant.com](http://www.netversant.com)**



Watch our website for a complete listing of locations and exciting enhancements, including key information about NetVersant's core business lines.